



Sayı : E-34221550-720-8241

Tarih: 29.07.2023

Konu : Romanya'da Firma Satışı

## TÜM ODA VE BORSALARA (Genel Sekreterlik)

İlgi : Portekiz Ankara Büyükelçiliği'nin 19.07.2023 tarihli e-posta yazısı.

İlgide kayıtlı e-posta mesajında, Portekizli bir firma olan MARTIFER Grup'un, Romanya'da inşaat sektörü için metal yapılar üreten bir firmasını satışa çıkardığı ve Türk firmalarının Romanya pazarında güçlü bir varlık sergilemeleri nedeniyle firmayı bir Türk firmasına satma arzusunda oldukları belirtilmektedir.

Firmanın tanıtıcı sunumu ekte yer almakta ve ilgilenenler için temas kişisine ait bilgiler aşağıda sunulmaktadır.

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Bilgilerinizi ve konunun ilgili üyelerinize duyurulmasını rica ederim.

Saygılarımla,

*e-imza*

Ali Emre YURDAKUL  
Genel Sekreter Yardımcısı

EK: STEEL STRUCTURES COMPANY\_2023.05 (12 sayfa)





# STEEL STRUCTURES COMPANY IN ROMANIA

MAY 2023



# STEEL STRUCTURES COMPANY IN ROMANIA

## KEY FACTS

- Actively operating since 2005
- Proven track record in modeling, fabrication and erection of complex and heavy metallic structures, closely supporting customers with value engineering solutions
- Wide experience delivering projects all over Romania and internationally to Europe, America, Africa and Middle East.
- Area : 15.000m<sup>2</sup> factory surface (covered) in 50.000m<sup>2</sup> plot
- Capacity: 5.000 to 6.500 tonnes /year
- Part of a multinational group with wide experience in metallic structures among other areas



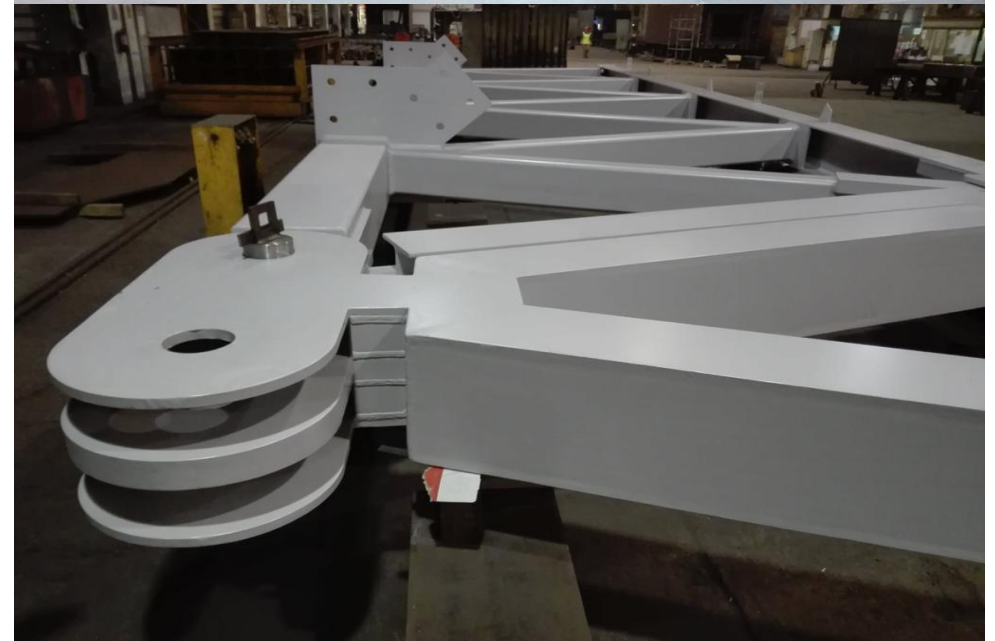
# STEEL STRUCTURES COMPANY IN ROMANIA

## STRENGTHS OF THE COMPANY

- Solid knowledge of the market and strong relations with the key players both in the local and abroad markets
- Good market reputation on execution of complex infrastructures, especially bridges
- Unique capacity to perform well on the most demanding and complex projects worldwide
- Close relations with regular clients, usually recurrent (main international contractors)

## MANAGEMENT STRUCTURE

- Lean management structure
- Management Team, reporting to the Board, with two persons transversally responsible for operations (including projects and factory) and finance/administrative (including all back-office departments).



# STEEL STRUCTURES COMPANY IN ROMANIA

## HUMAN RESOURCES

TOTAL: 107

- Locksmiths: 26
- Welders: 21
- Cutting: 9
- Shotblasters: 4
- Painting: 3
- Expedition: 2
- Wareh/Maint. 7
- QSE 8



# STEEL STRUCTURES COMPANY IN ROMANIA

## MAIN EQUIPMENT & TECH STRUCTURE

### CUTTING EQUIPMENT - PLATES

- Oxygen / Plasma ESAB SXE-P3 6500 (1x)
- Oxygen ESABHANCOLK (1x)
- Drilling HARTFORD HV70A (1x)
- Drilling FICEP P803A (1x)
- Guillotine – ADIRA GHO1030 (1x)

### CUTTING EQUIPMENT - PROFILES

- Cutting and drilling KALTENBACH KDS 1015 (1x)
- Cut BOMAR TRANSVERSE 510330DGH (1x)
- Cut DANOBAT CPI70.50DI (1x)
- Radial drilling AJAX AJ 155 (1x)

### WELDING EQUIPMENT

- Submerge welding (2x)
- Multitrack ESAB LAF 1000 (2x)
- Stud Welding Gun NELSON NETWELD 6000 (1x)
- Welding equipments MIGMAG SAFA DIGISTEEL (12x)
- Welding equipments MIGMAG MILLER DIMENSION (2x)
- Welding equipments MIGMAG KEMPPII (20x)
- Welding equipments MIGMAG FRONIUS (11x)
- Plasma manual Hypertherm Powermax (1x)

### PAINTING EQUIPMENT

- Airless Sprayers GRACO / X 60 /220 CC (3x)
- Shot blasting equipments - AIR BLAST A.B.S.C. (3x)
- Shot blasting camera 24m x 6m x 6m (1x)

### LIFTING EQUIPMENT

- Overhead cranes (12x from 10T to 32 Tons)
- Electro Magnets (2x)

### TECHNOLOGICAL STRUCTURE

#### ➤ ERP » SAP R/3 modules:

- Human Resources (SAP HR)
- Production Planning (SAP PP)
- Material Management (SAP MM)
- Sales and Distribution (SAP SD)
- Project System (SAP PS)
- Financial Accounting and Controlling (SAP FICO)
- Plant Maintenance (SAP PM)
- Quality Management (SAP QM)

## CERTIFICATIONS

- Quality Management system, according to ISO 9001:2015 standard, attested by “TUV Rheinland Cert GmbH” with certification nr 01 100 1521238;
- Environment Management system according to ISO 14001:2015 standard, attested by “TUV Rheinland Cert GmbH” with certification nr 01 104 1521238;
- Safety Management System according to ISO 45001:2018 standard, attested by “TUV Rheinland Cert GmbH” with certification nr 01 213 1521238;
- Production Process – Factory and Welding – certification according to EN 1090 attested by “TUV Rheinland Cert GmbH” » Execution Class 4 (EXC 4)



# STEEL STRUCTURES COMPANY IN ROMANIA

## PRODUCTION SHOTS





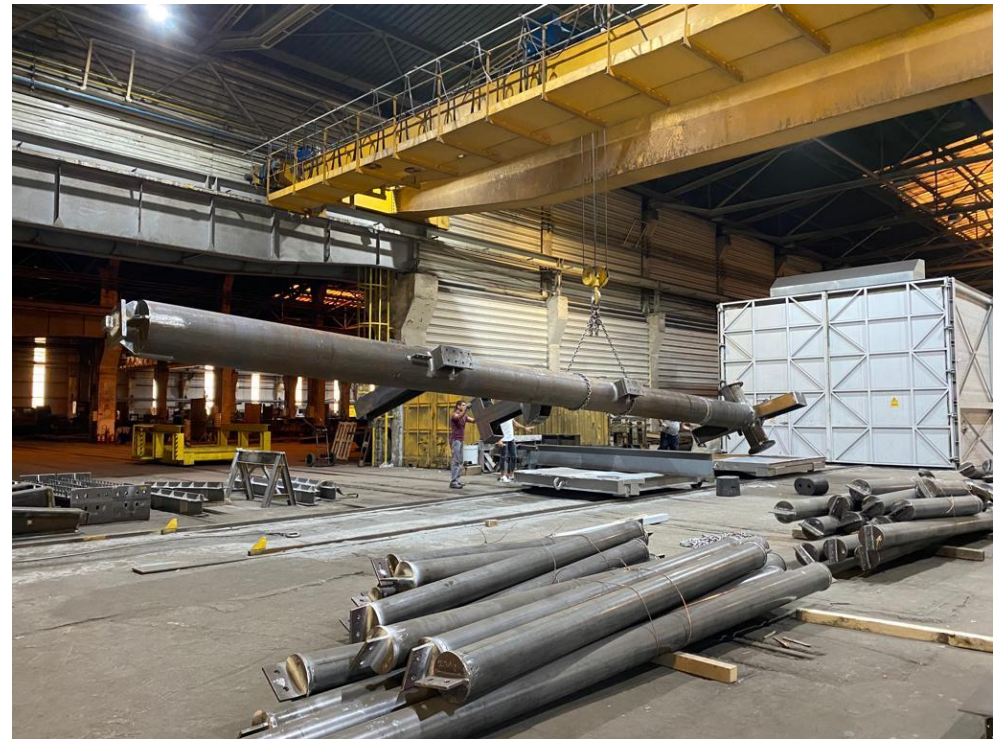
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## PRODUCTION SHOTS



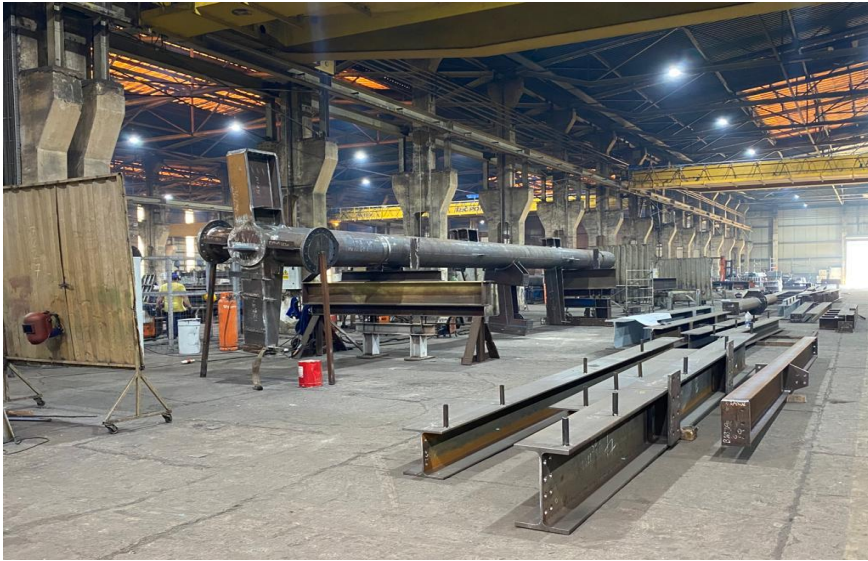
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